



CMCS Capability Briefing

A Formal Introduction

Who We Are

Capitol Management Consulting Services Inc. (CMCS) is a Management Strategy, Financial Management, IT, and Construction & Engineering professional services firm working as trusted advisors in support of the development and implementation of innovative business and technology solutions for commercial and government clients.

CMCS was founded in McLean, VA and is led by a senior management team with deep relationships in the DC Metro area's Federal government and business communities. In June 2022, the company moved its headquarters to Colonial Beach, VA in order to become HUBZone certified in support of its Federal contracting business.

What We Do – Our Core Capabilities

Management Strategy

CMCS has built its Management Strategy practice around supporting clients with developing a vision for their organization, implementing executable plans to drive them there, and improve business processes using a data centric approach.

Services provided include:

- ▶ Strategic Planning
- ▶ Customer Experience Strategy
- ▶ Organizational Transformation & Modernization
- ▶ Portfolio/ Program/ Project Management
- ▶ Business Process Optimization
- ▶ Continuous Process Improvement
- ▶ Quality Program Development & Implementation
- ▶ Product Management

What We Do – Our Core Capabilities

Financial Management

CMCS's Financial Management practice provides clients with a broad range of financial services, primarily in the area of Loan Review & Portfolio Services and Regulatory Compliance Services.

Specific services include:

- ▶ Performing & Non-Performing Loan Reviews
- ▶ Loan Due Diligence
- ▶ Credit Underwriting
- ▶ Asset Valuation Review
- ▶ Loan Management Support Services
- ▶ Compliance Monitoring – Shared Loss Agreements
- ▶ Due Diligence Support Services
- ▶ Loan Servicing Support Services

What We Do – Our Core Capabilities

Information Technology (IT)

CMCS provides clients with full lifecycle IT management support, ranging from product design & management to operational management, and full on-shore outsourcing.

CMCS's service offering focuses on a variety of areas, including but not limited to:

- ▶ Enterprise Modernization
- ▶ Cyber Security & Risk Management
- ▶ Software Development & Testing
- ▶ Project/Program Management & PMO Support
- ▶ IT Outsourcing
- ▶ Technology Strategy, Planning, & Architecture
- ▶ Network Engineering
- ▶ Data Center/Cloud Migration Support
- ▶ Data Center Operations

What We Do – Our Core Capabilities

Construction & Engineering Services

CMCS's Construction & Engineering Services practice provides a unique combination of subject matter expertise from experienced, licensed, and certified professionals with cutting edge technology solutions to improve quality while lowering costs and risks.

Capabilities, include but are not limited to:

- ▶ Construction Project/Program management
- ▶ Construction and Building Inspection Services
- ▶ Low Voltage Electrical
- ▶ Facilities Operation and Maintenance
- ▶ Property/Real Estate Assessments (In-Person & Virtual)
- ▶ COTS SaaS remote inspection & inspection management solutions

What Makes Us Different - *The Capitol Advantage*

The Federal contracting market is saturated with 8(a) firms in the professional services space. Capitol Management Consulting Services, Inc (CMCS) stands apart from its competition by providing its customers *The Capitol Advantage*.

What is *The Capitol Advantage*?

The world is moving fast and its challenges even faster. Successful organizations can no longer maintain the status quo and expect the same results. Solutions are no longer one dimensional and able to be implemented gradually. They require a clear holistic vision of the organization's goals and the ability & agility to execute them.

The Capitol Advantage is the embodiment of an approach developed in these realities.

Our Key Differentiators

- A proven track record of success with Fortune 500 firms in multiple industries
- A senior leadership team comprised of public & private sector industry leaders
- Technology agnostic solutions
- Big Three/Big Four quality at small business prices

Who We Serve

CMCS delivers its core capabilities to a number of commercial and government clients in a broad range of industries. Some of our commercial clients include:

- ▶ Capital One
- ▶ Freddie Mac
- ▶ Deutsche Bank
- ▶ GlaxoSmithKline
- ▶ Merchant's Capital
- ▶ KeyBank

CMCS has multiple active prime Federal contracts with the Department of Housing & Urban Development (HUD) and the Federal Deposit Insurance Corporation (FDIC) and has subcontracted on projects with the US Census Bureau, US Marine Corps (USMC), and ED - Federal Student Aid (FSA).

Contract Vehicles & Designations

▶ Federal

▶ GSA Schedules & IDIQs/GWACs

- ▶ GSA MAS (SINs: 54151S, 541611, 541330 ENG*)
- ▶ OASIS SB Pool 1
- ▶ CIO-SP3 SB
- ▶ HUD Architect, Engineering, and Inspection Support Services (AEISS) BPA

▶ Socio-Economic Designations & Programs

- ▶ SBA 8(a) Business Development Program participant (May 2026)
- ▶ SBA certified Small Disadvantaged Business
- ▶ DOT DBE
- ▶ HUBZone*

*pending

Contract Vehicles & Designations

▶ Commonwealth of Virginia

▶ Pre-Approved Vendor Contracts

- ▶ Pre-Approved Management Consulting Services Provider
- ▶ eVA vendor
- ▶ IT Contingent Labor Provider

▶ Socio-Economic Designations

- ▶ Certified Micro Small, Woman, and Minority-owned disadvantaged business enterprise (SWaM)

▶ Commercial

▶ Socio-Economic Designations

- ▶ NMSDC certified Minority Business Enterprise (MBE)
- ▶ Supplier Clearinghouse verified minority owned business

▶ Re-seller & Partner Agreements

- ▶ Ignyte Partner Program (Cyber Security Governance & Orchestration platform)
- ▶ Centripetal Partner Program (Enterprise-class SecOps as a Service platform)